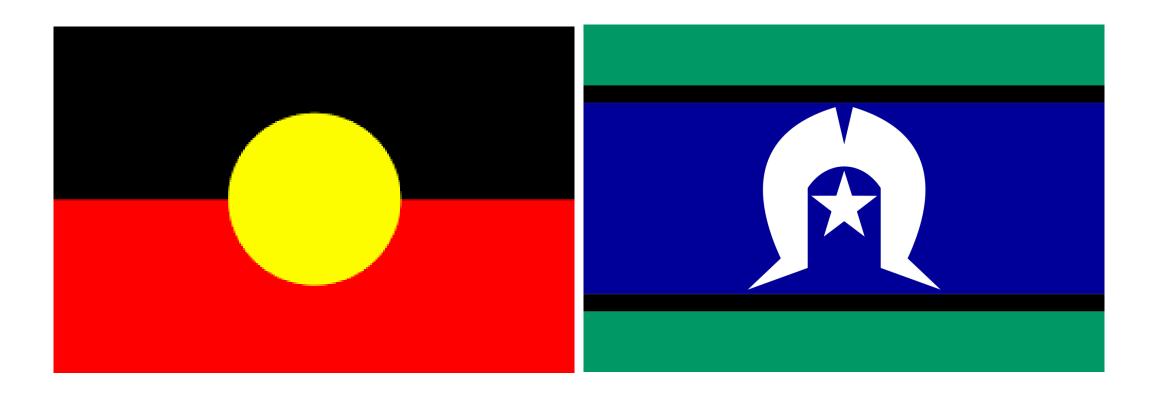
Success in the NDIS

NDIS Success Roadmap – webinar one



Acknowledgement of Country





Welcome to NDIS Success

365,000

benefiting from NDIS

154,000

receiving disability support for the first time

\$22 billion

in funding per year

460,000

people receiving funding

90,000

jobs in the disability sector in SA



The NDIS Success Roadmap

Success in the NDIS

Understanding the market

Service design

Quality, compliance and risk

Strategies for success in the NDIS



The NDIS Success Roadmap



- Six webinars followed by Q&A
- ▶ Join the NDIS Success Facebook group
- Complete activity worksheets
- ▶ Fill in questions in the workbook



Success in the NDIS

- Today's webinar
 - Brief history of the NDIS
 - THE NDIS who gets access?
 - The NDIS plan what is funded?
 - The NDIS business model
 - The registered and unregistered NDIS provider
 - What's the future?



Brief history of the NDIS



UN Convention on the Rights of Persons with Disability

To promote, protect and ensure the full and equal enjoyment of all human rights and fundamental freedoms by all persons with disabilities, and to promote respect for their inherent dignity.



National Disability Strategy 2010-2020

An inclusive society that enables **people with disability** to fulfil their potential as **equal citizens.**





Productivity Commission 2011





The National Disability Insurance Scheme Act 2013

National Disability Insurance Agency (NDIA)

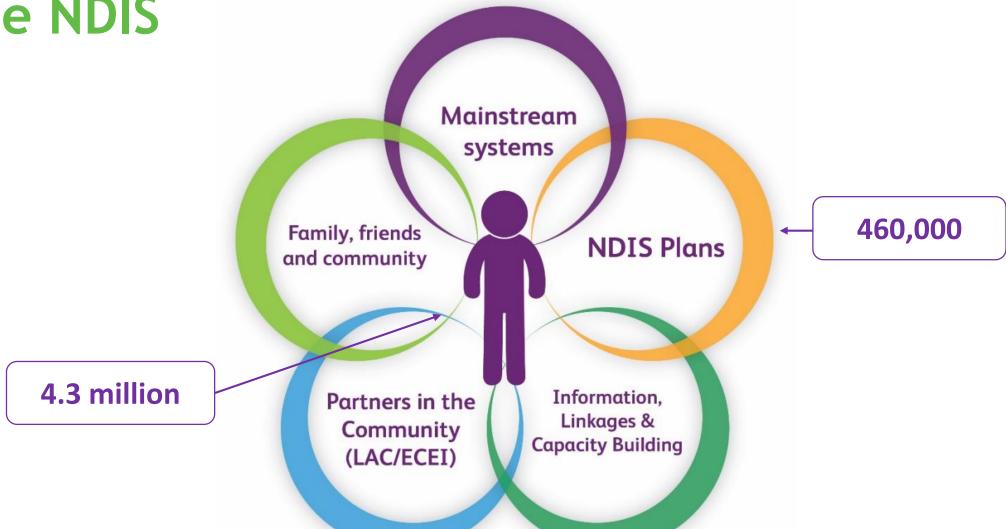
People with disability

Coordination, strategic and referral services People with permanent and significant disability

National Disability
Insurance Scheme
NDIS plan



The NDIS





The NDIS

- Reasonable and necessary support
- Choice and control
- Community inclusion





The NDIS - Who gets access?



Who gets NDIS access?

- Meet residency requirements
 - Australian citizen
 - Permanent resident
 - Protected Special Category Visa
- ▶ Under the age of 65 years
 - Permanent and significant disability

- Under the age of seven years
 - Early intervention requirements



Evidence

Substantially reduced functional capacity to undertake

- Communication
- Social interaction
- Learning
- Mobility
- Self care
- Self management
- ▶ The diagnosis does **not** determine the funding amount



Evidence cont.

- ▶ NDIS Operational Guideline 8.3 Access to the NDIS
- Completed by a treating health professional who is relevant to the primary disability
 - Confirms primary disability
 - Impact the disability has on the different areas of life
 - Previous treatment and outcomes
 - Future treatment option and expected outcomes
 - Recent reports



NDIS Access Path

- Gather evidence
- Apply for NDIS access
- NDIS access approved Participant
- Prepare for NDIS planning meeting
- NDIS planning meeting
- NDIA delegate develops plan
- NDIS plan sent in mail



The NDIS plan - What is funded?



Reasonable and Necessary Supports

NDIS Act Section 34

- be related to the participant's disability
- not include day-to-day living costs that are not related to a participant's disability support needs
- represent value for money
- will assist to pursue goals





Reasonable and Necessary Supports cont.

NDIS Act Section 34

- will assist with social and economic participation
- effective and beneficial
- takes informal supports given to participants by families, carers, networks, and the community into account
- NDIS must be the most appropriate funding body



What determines the funding?

- Age and stage of participant's life
- Primary disability
- Functional impairment (e.g. World Health Organization Disability Assessment Schedule Whodas 2.0)
- Living situation
- **▶** Goals



Same same but different





The NDIS business model



Person centred supports

The person is at the centre of decision making

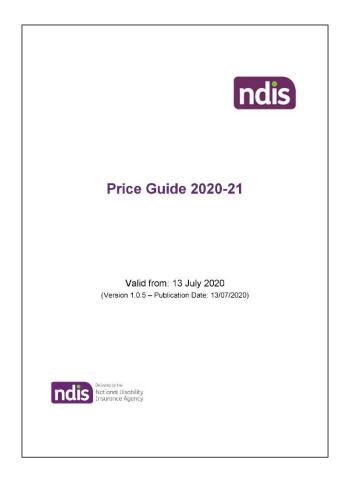
Person-centred	Service/system centred
Talking with the person	Talking about the person
Planning with the person	Planning for the person
Focus on strengths, abilities, skills	Focus on labels, diagnosis, deficits
Finding solutions that could work for anyone, preferably community based	Creating supports based on what works for people with that diagnosis
Things are done that way because they work for the person	Things are done that way because they work for staff or the service
Family and community members are seen as true partners	Family members and community are seen as peripheral

NDIS business model

- ▶ Individual funding in NDIS plan
- Person with NDIS plan is the purchaser
- Variable volume of services
- Service provider quotes for the cost of service in advance
- ▶ Terms and conditions should be agreed in advance
- Person pays for service on hourly basis in arrears



NDIS Price Guide and Support Catalogue





State of the Disability Sector Report 2019

Table: Organisational strategy of NDIS providers (NDS 2019)

Organisation Strategy	
We are considering getting out of the disability sector	11 %
We will stay in the sector but are not focused on growth	25 %
We are actively growing our organisation	65 %
We are worried about our ability to adjust to changes resulting from changes in the policy environment	53%



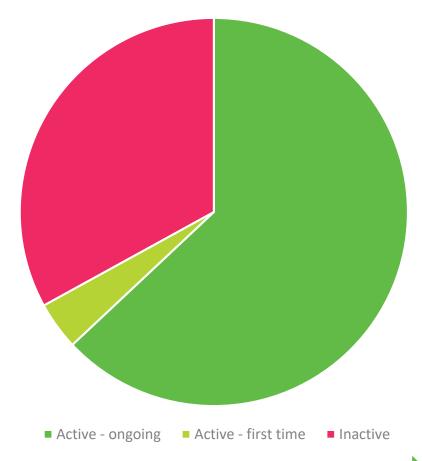
Active NDIS providers

Since the start of the NDIS, 14,534 providers have supported participants, of these:

63% were active in Q3 2019/20 and in previous quarters

4% were active for the first time in Q3 2019/20

33% were inactive in Q3 2019/20





Plan utilisation

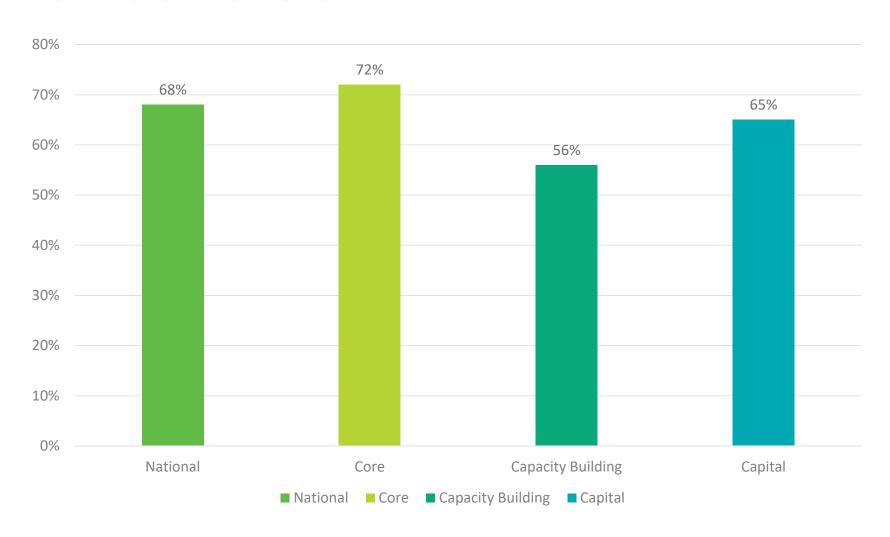


Figure: Utilisation of committed supports by support class from 1 July 2019 to 31 December 2019, as at 31 March 2020



Plan utilisation

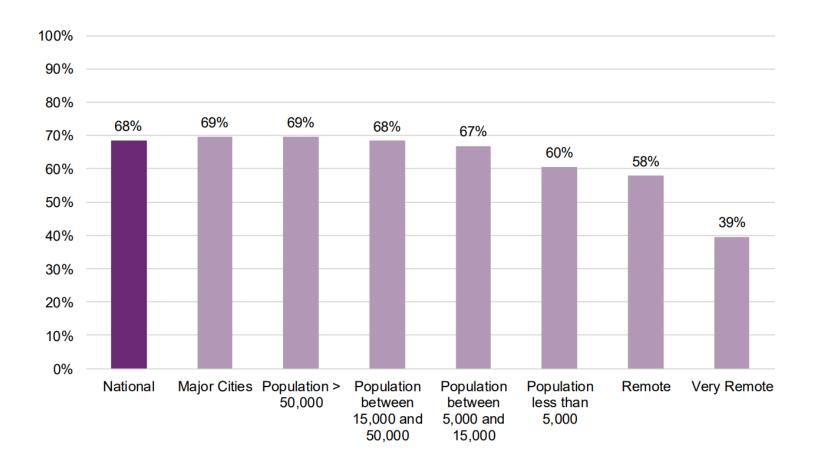


Figure: Utilisation of committed supports by remoteness from 1 July 2019 to 31 December 2019

■ As at 31 March 2020



Reasons for low utilisation

- Services not available, thin markets
- System is difficult to navigate
- Providers do no charge what they could



The registered and unregistered NDIS provider



Funding of supports

NDIA / Agency Managed

Plan Managed Self Managed



How is the provider paid?

NDIA-managed / Agency-managed

The provider claims the funding directly from the NDIA. Prices are set by the NDIS Price Guide

▶ Plan-management

Plan Manager pays the provider on behalf of the participant. The NDIS will provide separate funding in the plan to pay for the Plan Manager

Self-management

The participant pays the provider directly and claims the money from the NDIA. Prices are negotiable. Not approved in cases of personal or financial risk



Who can provide services?

NDIA-managed	Plan managed Self managed
Registered NDIS provider	Registered NDIS provider
	Unregistered NDIS provider

▶ Plans can have a combination of these



How is the money managed

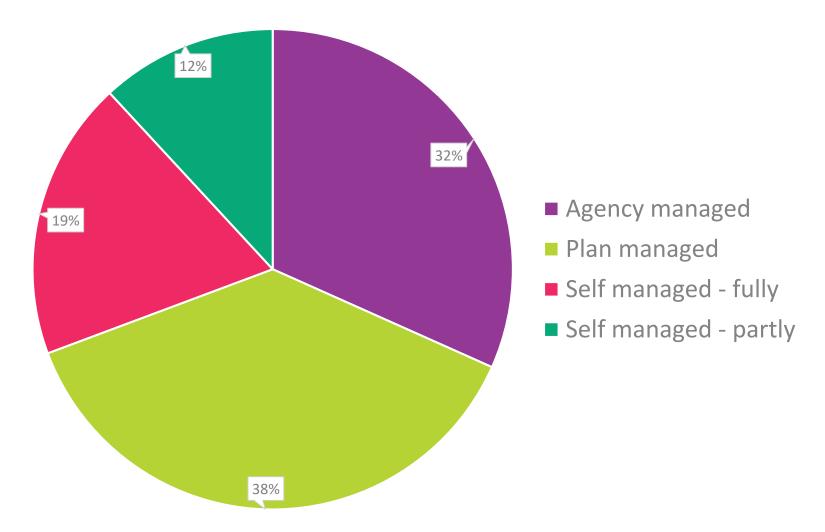


Figure: Active plans by plan management type (COAG 2020)



How is the money managed

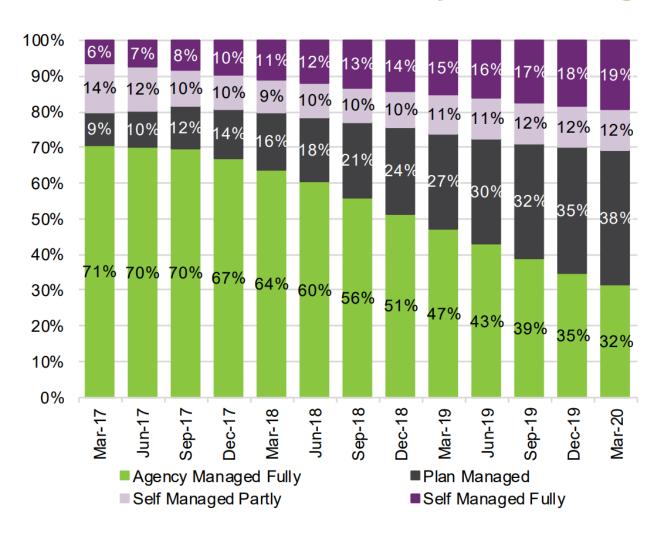


Figure: Distribution of active participants by method of financial plan management (COAG March 2020)



To register or not to register?

Registered Provider	Unregistered Provider
All NDIS plans	Only plan managed and self managed funds
Plan Management, Specialist Disability Accommodation, Behaviour Support, or if using regulated restrictive practices.	
NDIS Code of Conduct	NDIS Code of Conduct
Worker screening	Worker screening
Complaints management	Complaints management
Registration and compliance requirements	
Regular audits	
Established quality system and procedures	

What's the future?



What can we expect in the future of NDIS service provision?

- Amendments to the NDIS Act
- Planning improvements
- Changes to improve NDIS access –
 Community Connectors Program (NCCP)
- ▶ Thin markets project
- COVID 19 response





Next steps



We need to understand more about...

- Do we understand what is funded in NDIS plans?
- Do we understand the responsibility of mainstream services versus the NDIS?
- Do we understand the role of the NDIA and NDIS Commission?
- Do we understand how to provide person centred supports?
- ▶ Have we read the NDIS price guide and support catalogue?



We need to discuss and decide...

New to NDIS

- Can any of our existing services be provided to people with NDIS plans?
- Should we provide NDIS services?
- Would this align with our mission, vision and the people we support?



We need to discuss and decide...

Already NDIS provider

- ▶ Should we grow our NDIS services?
- What other services would fit into our mission and vision?
- Do we charge according to the NDIS price guide?
- Are the people we support getting the NDIS funded services they are entitled to? Do they have access to services they need?



We need to do...

- Review the questions in the activity worksheet and the business plan template
- Visit the website for resources
- Visit the Facebook group
- ▶ The Q&A will available on 11 August



Next time



▶ Understanding the market: 18 August



Thank you



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